



www.rmeducation.com 08450 700300

Ours is a story of **collaboration and innovation**

RM Education...

- Inspires educators and students to new ways of learning.
- Collaborates with the world of education to deliver innovative products and services.
- Delivers what matters.



Our story...

At RM Education we know that everyone isn't the same; students; administrators; teachers; management teams and other educational providers all have unique needs that often require bespoke solutions.

Solutions that...

- Keep learners engaged.
- Help teachers teach.
- Do more for less.
- Present the best technologies – wherever they are in the world.
- Provide robust infrastructure.
- Are project managed professionally.
- Deliver Managed Services tuned to local communities.
- Involve the whole education community in projects.

Customers tell us that RM Education adds the most value when we collaborate with them to deliver innovative products and services.

From our Development Teams through to our Support Teams we never forget we are here to serve people who, like us, look to inspire the world of education to new ways of learning.

For us that's about:

- **Raising standards** – by enhancing teaching and extending learning through access to materials and resources.
- **Personalising learning** – by presenting material appropriate to the individual's needs.
- **Anytime learning** – by providing solutions that encourage learning beyond the classroom and the school day.
- **Innovative technologies** – by researching and developing new concepts to support dynamic learning.



RM Education collaborates solely with the world of education to deliver innovative products and services, that improve the life chances of young people.



RM Education delivers what matters

RM Education is a worldwide leader in developing outstanding technology tools and services that engage students, inspire learning and provide teachers and administrators with the tools they need.

RM Education products are research-based and teacher-inspired

In developing products and services that impact learning for all students, we conduct diligent research into every solution we produce to ensure it effectively helps students reach their full potential – this means 100,000 conversations a year with educators to guide product development strategy.

An example of this is the development of our RM One - the first PC to be specifically designed for education. We had conversations with teachers, learners, technicians and network managers about their requirements. They said flexibility was important, so we made the screen height adjustable and put rollers on the body.

They said space was an issue, so we slimmed the design and created keyboard storage. They expressed concerns about security, so we included desk bolts, cable clamps and security screws.

Environmental issues were also key, so we included recycled plastic in the design, made the monitor reusable and created an 'eco' setting which uses less energy.

PC Pro magazine called it **"a well-built, hardy PC that's perfect for busy classrooms"**.

RM Education products are innovative and transformational

We constantly strive to develop tools which reflect the world in which learners live, harnessing and embracing their enthusiasm. An example of a solution that achieved this is Glow - the world's first national intranet system, developed in 2005, with the Scottish government.

Immediately we realised the potential educational impact that a truly collaborative virtual space could have. The potential of 80,000 pupils in over 3,000 schools working co-operatively – teachers sharing lessons, students working on communal projects, plus 700,000 parents accessing homework online – would create a new level of engaged and inspired learning.

From listening to customers we knew that integrated communication was really important so we included tools like instant messaging, chat rooms, video conferencing, discussion forums and blogs. We designed a network that allowed access anywhere, at anytime and was safe and secure. And to make certain Glow was compatible with every school's IT systems, we worked very closely with all of Scotland's 32 Local Authorities.

"We have been working with the RM Education team for four years now and we continue to be delighted with the project and the way we work together. RM Education has a huge technical capability, as well as a thorough understanding of Scotland's education community."
Andrew Brown, Head of Glow, LTS.

RM Education builds relationships – one teacher, one school, one authority, one country at a time

At RM Education building relationships is more than just building great products. It is because we pay such close attention to the needs of our partners that RM Education has been chosen as the only company to:

- Provide **online assessment services** for the International Baccalaureate program.
- Deliver a **nationwide learning management program** (Glow, Scotland).
- Manage a **district-wide learning platform** to increase communication and collaboration (Lake Washington, WA, USA).
- Implement **telecommunications infrastructure** to 15 Local Authority regions, c.2,400 establishments (South West Grid for Learning).

And remember all our solutions are scalable and can be customised to any setting so it doesn't matter how big or small you are!

RM Education's highest priority is delivering your vision

RM Education allocates highly trained project managers to coordinate everything from supporting schools in their choice of ICT to coordinating activity between multiple third parties such as architects and builders. Everything is done to avoid delays to the project, and completed to the highest quality; exceeding your expectations every time.

And that's not it, through our expert technical teams we can design and support a solution for you. We have been providing a 'Managed Service' to schools since 1999, and we now support over 600 schools in the UK.

The Managed Service includes technical support delivered through a combination of on-site staff, mobile support technicians, telephone helpdesk and a support website. By providing schools with a reliable ICT support service, teachers can be sure that technology won't disrupt lessons, taking away uncertainty and time wasted - allowing teachers to concentrate on educating rather than managing their ICT.

However, if you don't opt for a Managed Service or Project Management, we don't just leave you on your own. Through our support services such as Maintenance Support and Cart Maintenance we will ensure you're protected – let us worry about it, so you don't have to.

"I am hugely impressed with the quality of support service delivered – the RM [Education] website is excellent, the knowledge library, and support email list being hugely helpful, and staff are always friendly and as helpful as possible."
James Bone, Stanway School.

RM Education raises student achievement and increases teacher effectiveness

Success in the classroom depends upon:

- Educators having the real-time data they need to impact student learning.
- Collecting data that is accurate and meaningful.
- Implementing effective learning management and assessment processes.

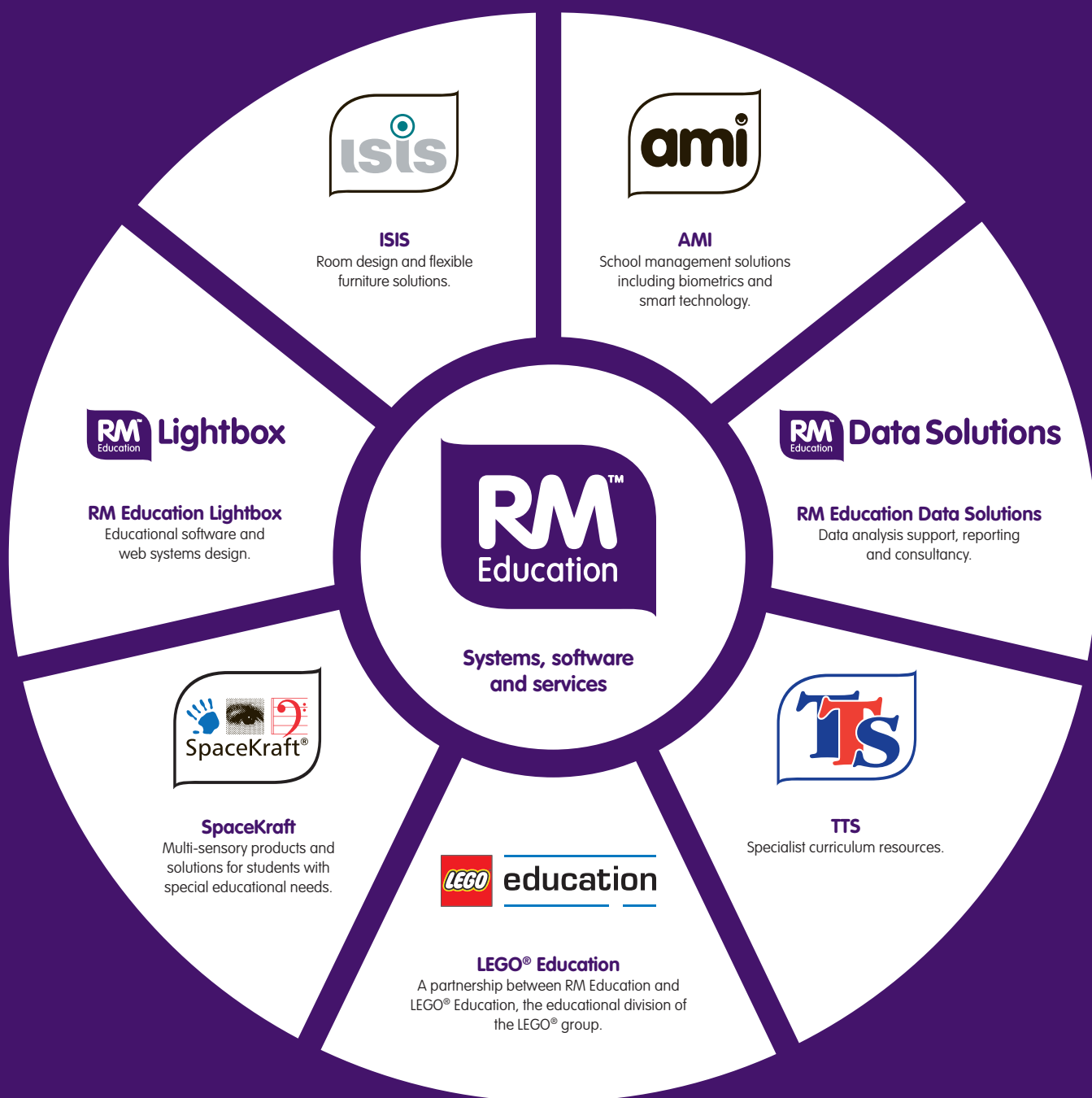
One of the technologies we've developed with our UK partners and international award winning organisations – Scoris Assessor – has inspired a whole new way of working. Markers can now mark anywhere, as long as they have a computer and an internet connection, at home or at work! One marker declared "This system is the bee's knees – so easy to use! I wouldn't want to return to paper-based systems."

Success also depends upon making our solutions relevant. We align our products to state and national standards in order to help students master the skills they need to achieve the success you expect.



RM Education

a truly global company



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